

**CITY OF EL PASO, TEXAS
REQUEST FOR COUNCIL ACTION (RCA)**

DEPARTMENT: Fire

AGENDA DATE: December 21, 2004

CONTACT PERSON/PHONE: Michael Calderazzo/771-1071

DISTRICT(S) AFFECTED: All

SUBJECT:

APPROVE a resolution / ordinance / lease to do what? **OR AUTHORIZE** the City Manager to do what? Be descriptive of what we want Council to approve. Include \$ amount if applicable.

Award contract for Bid No. 2005-012 to F&F Supply, Inc., ½ Mile South Highway 137, Big Lake, TX, 76932, for the purchase of eighteen (18) Braun F450 Type I ambulances and associated equipment for \$2,159,496.00.

BACKGROUND / DISCUSSION:

Discussion of the what, why, where, when, and how to enable Council to have reasonably complete description of the contemplated action. This should include attachment of bid tabulation, or ordinance or resolution if appropriate. What are the benefits to the City of this action? What are the citizen concerns?

This purchase will replace all current first-line ambulances in service (eleven) and provide for an additional seven first-line units. These ambulances will become part of the Fire Department's expanded emergency medical coverage throughout the City of El Paso.

PRIOR COUNCIL ACTION:

Has the Council previously considered this item or a closely related one?

No.

AMOUNT AND SOURCE OF FUNDING:

How will this item be funded? Has the item been budgeted? If so, identify funding source by account numbers and description of account. Does it require a budget transfer?

The units are being purchased from funds approved by the voters. (see attached breakdown).

BOARD / COMMISSION ACTION:

Enter appropriate comments or N/A

*****REQUIRED AUTHORIZATION*****

LEGAL: (if required) _____ **FINANCE:** (if required) _____

DEPARTMENT HEAD:

Roberto Rinna

(Example: if RCA is initiated by Purchasing, client department should sign also)

Information copy to appropriate Deputy City Manager

APPROVED FOR AGENDA:

CITY MANAGER: _____

DATE: _____

DATE: December 15, 2004

TO: Municipal Clerk

FROM: Byron E. Johnson, C.P.M.
Director of Purchasing x 4313

Byron E. Johnson, C.P.M.

THRU: Aurora Wells
Bid Clerk ext. 4038

Please place the following item on the **REGULAR** agenda for the Council Meeting of **DECEMBER 21, 2004**.

Item should read as follows:

Solicitation No.:	2005-012	Type 1, Class 1 Ambulances
Award to:	F & F Supply Company, Inc.	
	Big Lake, Texas	
Item (s):	#1	
Delete Options:	All (Items O1 – O45)	
Add Options:	O11, O13	
Amount:	\$2,213,496.00	
	-54,000.00 Less Trade-In Allowance	
	\$2,159,496.00	
Department:	El Paso Fire Department	
Funds available:	See Attached Detail	
Funding source:	FY2002, 2003, 2004 Capital Funding	
Total award:	\$2,213,496.00	
District (s):	All	

The Fire, Fleet Services and Purchasing Departments recommend award as indicated as this vendor has provided the Best Value Bid. This vendor is also the low responsible and responsive bidder

This is a fixed-price, single (one-time) purchase, to purchase eighteen (18) Ambulances. There is an option from the vendor to purchase up to one hundred percent (100%) of the original contract quantities, at the same unit price, if the option is exercised within one hundred and eighty (180) days, from the date of award of the contract. No prompt payment discount is offered.

It is also requested that the Mayor and Staff be authorized to execute budget transfers for this award, as necessary.

Contact person: Monica Vera, Administrative Analyst at 541-4234.

AGENDA FOR: **DECEMBER 21, 2004**

PROJECT FORM

Date: December 14, 2004

PROJECT: Type I, Class I Ambulances
SOLICITATION NO: 2005-012
BUDGET NO: See Attached Detail
FUNDING SOURCE: FY2002, 2003, 2004 Capital Funding
REPRESENTATIVE DISTRICT(S): All

Department: El Paso Fire Department

RECOMMENDATION: Vendor: F & F Supply Company, Inc.
Big Lake, Texas
Item: #1
Delete Options: All (Items O1 – O45)
Add Options: O11, O13
Amount: \$2,213,496.00
- 54,000.00 Less Trade-In Allowance
\$2,159,496.00

The Fire, Fleet Services and Purchasing Departments recommend award as indicated as this vendor has provided the Best Value Bid. This vendor is also the low responsible and responsive bidder

This is a fixed-price, single (one-time) purchase, to purchase eighteen (18) Ambulances. There is an option from the vendor to purchase up to one hundred percent (100%) of the original contract quantities, at the same unit price, if the option is exercised within one hundred and eighty (180) days, from the date of award of the contract. No prompt payment discount is offered.

It is also requested that the Mayor and Staff be authorized to execute budget transfers for this award, as necessary.

BIDS SOLICITED- 43 (2 local)
BIDS RECEIVED- 7
"NO BID" RECEIVED- 2

CURRENT TAXES PAID- _____
OUT-OF-TOWN- XX

TOTAL RECOMMENDED AWARD: \$2,213,496.00

COUNCIL APPROVED _____ REJECTED _____ CITY CLERK _____

APPROVED:

Council Meeting Date: December 21, 2004


Byron E. Johnson, C.P.M.
Director of Purchasing

CHARTFIELD	PROJECT	SOURCE	\$'S
508007-04102010-27503-P540010CTY	P540010CTY	102 CAPITAL OUTLAY	11,241
508007-04102010-27503-P540010CTY	P540010CTY	102 CAPITAL OUTLAY	26,035
		102 CAPITAL OUTLAY Total	37,276
508029-04250203-27251-PMB0003130	PMB0003130	FY02 EQUIP COS	93,665
		FY02 EQUIP COS Total	93,665
508007-04252003-27260-PMB0004130	PMB0004130	FY03 EQUIP COS	37,017
508007-04252003-27260-PMB0004130	PMB0004130	FY03 EQUIP COS	79,783
508012-04252003-27260-PMB0004130	PMB0004130	FY03 EQUIP COS	6,755
508029-04252003-27260-PMB0004130	PMB0004130	FY03 EQUIP COS	255,000
		FY03 EQUIP COS Total	378,555
508029-04200401-29204-PMB0005004	PMB0005004	FY04 GO BONDS	770,000
508029-04200401-29204-PMB0005004	PMB0005004	FY04 GO BONDS	880,000
		FY04 GO BONDS Total	1,650,000
		Grand Total	2,159,496

JOE WARDY
MAYOR

JOYCE WILSON
CITY MANAGER

ROBERTO RIVERA
FIRE CHIEF



CITY COUNCIL
SUSAN AUSTIN, DISTRICT 1
ROBERT A. CUSHING, JR., DISTRICT 2
ALEXANDRO LOZANO, DISTRICT 3
JOHN F. COOK, DISTRICT 4
PRESI ORTEGA, DISTRICT 5
PAUL J. ESCOBAR, DISTRICT 6
VIVIAN ROJAS, DISTRICT 7
ANTHONY W. COBOS, DISTRICT 8

FIRE DEPARTMENT

TO: Monica Vera, Purchasing

FROM: Michael Calderazzo *MC*

SUBJECT: Recommendation for Award, Bid Solicitation Number 2005-012

DATE: December 13, 2004

Our recommendation for award is to F&F Supply Company, Inc. as the best value responsive bidder for eighteen (18) F450 Type I Braun ambulances. We recommend that the purchase be for the microprocessor-based electrical system units, which we anticipate will save us significant service expense long term. Total funding for this contract amounts to \$2,159,496.00.

All 18 ambulances will be pressed into front line service, so all Council Representatives' Districts are affected by this contract. Please call me if you have any questions.



CITY OF EL PASO BID TABULATION

BID ITEM: TYPE 1, CLASS 1 AMBULANCES - REBID				BID # 2005-012		
BID DATE: NOVEMBER 3, 2004				DEPARTMENT: FIRE		
			CASA FORD EL PASO, TX	F & F SUPPLY COMPANY INC. BIG LAKE, TX	FIRST IN, INC. EL PASO, TX	FREEWAY FORD, LTD. HOUSTON, TX
ITEM	QTY.	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
TYPE 1, CLASS 1 AMBULANCES						
1.	15-18 EACH	TYPE 1, CLASS 1 AMBULANCE	\$152,947.90	\$154,888.00	\$144,852.00	NO BID
MANUFACTURER			J R BRAUN NORTHWEST, INC.	BRAUN	MEDTEC	
MODEL NUMBER			NORTH STAR 167-1	TYPE I CHIEF XL	PD 168 TYPE I	
OPTIONAL ITEM (INDICATE INCREASE FROM UNIT PRICE):						
OPTION 1-1	DELETED AMENDMENT A001					
OPTION 1-2	MICROPROCESSOR BASED ELECTRICAL SYSTEM AS DESCRIBED IN ITEM 4.19		\$2,800.00 /PER UNIT	NO CHARGE /PER UNIT	\$7,688.00 /PER UNIT	NO BID /PER UNIT
OPTION 1-3	SLIDING CURBSIDE DOOR AS DESCRIBED IN ITEM 6.14		NO BID /PER UNIT	NO CHARGE /PER UNIT	NO BID /PER UNIT	NO BID /PER UNIT
ALTERNATE BID 1A:						
1A.	15-18 EACH	TYPE 1, CLASS 1 AMBULANCE 17,950 GVWR	\$155,701.90	\$155,955.00	\$147,249.00	NO BID
MANUFACTURER			J R BRAUN NORTHWEST, INC.	BRAUN	MEDTEC	
MODEL NUMBER			NORTH STAR 167-1	TYPE I CHIEF XL	PD-168 TYPE I	

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICES WILL BE CONSIDERED.

APPROVED BY: _____

DATE: 11/5/04

CITY OF EL PASO BID TABULATION

BID ITEM: TYPE 1, CLASS 1 AMBULANCES - REBID				BID # 2005-012	
BID DATE: NOVEMBER 3, 2004				DEPARTMENT: FIRE	
		CASA FORD EL PASO, TX	F & F SUPPLY COMPANY INC. BIG LAKE, TX	FIRST IN, INC. EL PASO, TX	FREEWAY FORD, LTD. HOUSTON, TX
ITEM	QTY.	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
OPTIONAL ITEM (INDICATE INCREASE FROM UNIT PRICE):					
OPTION 1-1A	DELETED AMENDMENT A001				
OPTION 1-2A	MICROPROCESSOR BASED ELECTRICAL SYSTEM AS DESCRIBED IN ITEM 4.19		\$2,800.00 /PER UNIT	NO CHARGE /PER UNIT	\$7,688.00 /PER UNIT
OPTION 1-3A	SLIDING CURBSIDE DOOR AS DESCRIBED IN ITEM 6.14		NO BID /PER UNIT	NO CHARGE /PER UNIT	NO BID /PER UNIT
ALTERNATE BID 1B:					
1B.	15-18 EACH	TYPE 1, CLASS 1 GENERATOR POWERED AMBULANCE	\$160,897.90	\$162,925.00	NO BID
MANUFACTURER			J R BRAUN NORTHWEST, INC.	BRAUN	FORD
MODEL NUMBER			NORTH STAR 167-1	TYPE I CHIEF XL	F-550, TYPE I, FRAZER
OPTIONAL ITEM (INDICATE INCREASE FROM UNIT PRICE):					
OPTION 1-1B	DELETED AMENDMENT A001				
OPTION 1-2B	MICROPROCESSOR BASED ELECTRICAL SYSTEM AS DESCRIBED IN ITEM 4.19		\$2,800.00 /PER UNIT	NO CHARGE /PER UNIT	NO BID /PER UNIT
OPTION 1-3B	SLIDING CURBSIDE DOOR AS DESCRIBED IN ITEM 6.14		NO BID /PER UNIT	NO CHARGE /PER UNIT	NO BID /PER UNIT

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICES WILL BE CONSIDERED.

APPROVED BY: 

DATE: 11/05/04

CITY OF EL PASO BID TABULATION

BID ITEM: TYPE 1, CLASS 1 AMBULANCES - REBID					BID # 2005-012	
BID DATE: NOVEMBER 3, 2004					DEPARTMENT: FIRE	
			CASA FORD EL PASO, TX	F & F SUPPLY COMPANY INC. BIG LAKE, TX	FIRST IN, INC. EL PASO, TX	FREEWAY FORD, LTD. HOUSTON, TX
ITEM	QTY.	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
ATE BID 1C:						
1C.	15-18 EACH	TYPE 1, CLASS 1 GENERATOR POWERED AMBULANCE 17,950 GVWR	\$163,651.90	\$164,000.00	NO BID	\$150,788.46 (INCLUDES ITEMS O1 - O45)
MANUFACTURER			J R BRAUN NORTHWEST, INC.	BRAUN		
MODEL NUMBER			NORTH STAR 167-1	TYPE I CHIEF XL	FORD	
			F-550, TYPE I, FRAZER			
OPTIONAL ITEM (INDICATE INCREASE FROM UNIT PRICE):						
OPTION 1-1C	DELETED AMENDMENT A001					
OPTION 1-2C	MICROPROCESSOR BASED ELECTRICAL SYSTEM AS DESCRIBED IN ITEM 4.19		\$2,800.00 /PER UNIT	NO CHARGE /PER UNIT	NO BID /PER UNIT	NO BID /PER UNIT
OPTION 1-3C	SLIDING CURBSIDE DOOR AS DESCRIBED IN ITEM 6.14		NO BID /PER UNIT	NO CHARGE /PER UNIT	NO BID /PER UNIT	NO BID /PER UNIT
ADDITIONAL REQUIRED EQUIPMENT [PURCHASE SUBJECT TO AVAILABILITY OF FUNDING]						
	AIRWAY BAG - One (1) Breathsaver bag, 100 denier green cordura nylon, "D" size 27" Lx12"Wx10"H (4890 cu. in.) or approved equal. (example: ProMed #D4024)		\$281.48	\$125.00	\$125.00	\$195.00
MANUFACTURER			LIFE ASSIST	IRON DUCK	BOUNDTREE/BREATHSAVER	BOUNDTREE
MODEL NUMBER			#FS-85-BLU		#684016G	#684016G

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APPROVED BY: 

DATE: 11/03/04

CITY OF EL PASO BID TABULATION

BID ITEM: TYPE 1, CLASS 1 AMBULANCES - REBID BID DATE: NOVEMBER 3, 2004				BID # 2005-012 DEPARTMENT: FIRE	
		CASA FORD EL PASO, TX	F & F SUPPLY COMPANY INC. BIG LAKE, TX	FIRST IN, INC. EL PASO, TX	FREEWAY FORD, LTD. HOUSTON, TX
ITEM	QUANTITY AND DESCRIPTION	TOTAL PRICE	TOTAL PRICE	TOTAL PRICE	TOTAL PRICE
O2.	COT - One (10 Stryker MX-Pro R3 Rugged COT, floor fastener shall be included and is not considered optional.	\$3,266.10	\$2,908.00	\$3,217.00	\$4,300.00
MANUFACTURER		STRYKER MX-PRO	STRYKER	STRYKER	STRYKER
MODEL NUMBER		43 RUGGET COT		MX-PRO R3	MX-PRO R3 RUGGED (#6082)
O3.	FLOW VALVES - Three (3) flow valves with Ohio connectors. One (1) multiport manifold with 90 degree adapter and Ohio connector with six (6) or more individually controlled outlets. (Multiport manifold device must be configured to hand flush against the wall and must have an "L" bracket for support.) (example: EMS #51030151, 510322018)	\$580.50	\$920.00	FLOWMETERS:\$378.00 MANIFOLD:\$435.00	\$195.96
MANUFACTURER		LIFE ASSIST	EMS	FLO-TEC/CONSTANT FLOW SELECTOR	BOUNDTREE
MODEL NUMBER		OG-0801, OD-6302		025/LSP OD6302	#D4114
O4.	GLUCOMETER - Two (2) Accu-Check Blood Glucose Monitor with case. (example: Advanced Life Support Products #170788)	\$145.33	\$125.00	\$148.00	\$154.00
MANUFACTURER		ADVANCED LIFE SUPPORT	BAYER	LIFE ASSIST	BOUNDTREE
DEL NUMBER		#170788	BY3901E	#170860	#170860
O5.	KED'S - Two (2) Kendrick extrication devices. (example: EMP #125)	\$268.20	\$245.00	\$276.00	\$220.00
MANUFACTURER		FERNO MODEL	FERNO WASHINGTON	FERNO	BOUNDTREE
MODEL NUMBER		#124		#125	#F0149

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APPROVED BY: 

DATE: 11/5/04

CITY OF EL PASO BID TABULATION

BID ITEM: TYPE 1, CLASS 1 AMBULANCES - REBID BID DATE: NOVEMBER 3, 2004					BID # 2005-012 DEPARTMENT: FIRE
		CASA FORD EL PASO, TX	F & F SUPPLY COMPANY INC. BIG LAKE, TX	FIRST IN, INC. EL PASO, TX	FREEWAY FORD, LTD. HOUSTON, TX
ITEM	QUANTITY AND DESCRIPTION	TOTAL PRICE	TOTAL PRICE	TOTAL PRICE	TOTAL PRICE
O6.	MAST - Two (2) David Clarke IIIA adult MAST and Two (2) David Clarke IIIA pediatric MAST (example: EMP #11561 adult and #11562 #11561 adult and #11562 pedi)	\$2,190.06	\$2,034.00	A:\$1,076.00 P:\$964.00	ADULT:\$1,100.00 PEDIATRIC:\$1,000.00
MANUFACTURER		EMP	DAVID CLARKE	MAST III-A	BOUNDTREE
MODEL NUMBER		#11561 & #11562		A:#AP300 / P:#AP300P	A:#183492 / P:#184062
O7.	MEDICAL PACKS - Two (2) Maxi-Responder Soft Medical Packs or approved equal measuring at least 19" long x 8.5" wide and 12.5" deep with adjustable partitions. (example: Dixie #410051)	\$320.40	\$115.00	\$198.00	\$220.00
MANUFACTURER		LIFE ASSIST	SOUTHEASTERN MAXI TRAUMA	BOUNDTREE/MAXI TRAUMA	BOUNDTREE
MODEL NUMBER		FS-32-BLUE	6-4500	#682147	#682147
O8.	O2 REGULATOR - One (1) each for H-tank. (example: Dixie #450056 or ProMed #4078)	\$78.30	\$156.00	\$50.00	\$84.00
MANUFACTURER		VITAL AIR HEALTHCARE	DIXIE	WESTERN MEDICAL	BOUNDTREE
MODEL NUMBER		#0797-0237	450056	#020624	#D2304
O9.	PEDIATRIC IMMOBILIZER - One (1) pediatric immobilizer with full head harness and case. (example: Ferno-Washington Model 78)	\$242.10	\$235.00	\$242.00	\$300.00
MANUFACTURER		FERNO WASHINGTON	FERNO WASHINGTON	FERNO	FERNO-WASHINGTON
MODEL NUMBER		#78	78	#78	MODEL 78

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APPROVED BY: 

DATE: 11/5/04

CITY OF EL PASO BID TABULATION

BID ITEM: TYPE 1, CLASS 1 AMBULANCES - REBID				BID # 2005-012	
BID DATE: NOVEMBER 3, 2004				DEPARTMENT: FIRE	
ITEM	QUANTITY AND DESCRIPTION	CASA FORD EL PASO, TX TOTAL PRICE	F & F SUPPLY COMPANY INC. BIG LAKE, TX TOTAL PRICE	FIRST IN, INC. EL PASO, TX TOTAL PRICE	FREEWAY FORD, LTD. HOUSTON, TX TOTAL PRICE
O10.	SPOTLIGHTS - One (1) Collins power, hand held, heavy duty spotlight wired to be usable with the ignition switch on, with 6 feet of cord, and dash mounted bracket will be provided.	\$191.70	INCLUDED	\$26.00	\$200.00
MANUFACTURER		HAVIS SHIELD		OPTRONICS	COLLINS
MODEL NUMBER		CD-CL-12 & CD-CMB-CL		400,000 CP	
O11.	STAIR CHAIR - One (1) Stryker StairPro 6250.	\$814.50	\$797.00	\$1,100.00	\$1,100.00
MANUFACTURER		STRYKER STAIR PRO	STRYKER	STRYKER	STRYKER
MODEL NUMBER		6250		#6250	STAIR PRO 6250
O12.	STRAPS - Eighteen (18) Individual F. W. one piece 9' straps. (example: Dyna-Med #Z95155)	\$307.80	\$184.00	\$522.00	\$216.00
MANUFACTURER		FERNO	FERNO WASHINGTON	FERNO	BOUNDTREE
MODEL NUMBER		19" STRAPS		#430	#506020BK
O13.	SUCTION UNIT - One (1) Laerdal Standard suction unit with wall mounted charging assembly and cable. (example: Dyna-Med #Z09400)	\$913.50	\$775.00	\$883.00	\$1,035.00
MANUFACTURER		LAERDOL	LAERDAL	LAERDAL	BOUNDTREE
MODEL NUMBER		#7822 & #780020	LA782200 & LA782210	L780020 / L782200	L780020 WITH L782210
O14.	TRACTION SPLINTS - Three (3) Hare-type adult and two (2) Hare-type pediatric. (example: Dixie part #139551-adult, and 139552-pediatric)	\$1,192.50	\$975.00	A:\$711.00 P:\$474.00	\$1,175.00
MANUFACTURER		FERNO		FERNO	BOUNDTREE
MODEL NUMBER		ADULT 444 & PEDIATRIC		A:SP444 / P:SP443	A:#566524 / P:#566522

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APPROVED BY: 

DATE: 11/5/04

CITY OF EL PASO BID TABULATION

BID ITEM: TYPE 1, CLASS 1 AMBULANCES - REBID BID DATE: NOVEMBER 3, 2004			BID # 2005-012 DEPARTMENT: FIRE		
		CASA FORD EL PASO, TX	F & F SUPPLY COMPANY INC. BIG LAKE, TX	FIRST IN, INC. EL PASO, TX	FREEWAY FORD, LTD. HOUSTON, TX
ITEM	QUANTITY AND DESCRIPTION	TOTAL PRICE	TOTAL PRICE	TOTAL PRICE	TOTAL PRICE
O15.	TRAUMA PACKS - Two (2) Trauma soft packs measuring at least 17" long x 13" wide x 8" deep. (example: Dixie #410050)	\$181.85	\$110.00	\$198.00	\$250.00
MANUFACTURER		LIFE ASSIST	BOUNDTREE	LIFE ASSIST	BOUNDTREE
MODEL NUMBER		#103		FS-55-ORG	#686104
O16.	ZICO - #3030 Oxygen Tank system, 12 VDC, For "H" Cylinder	\$1,791.00	\$2,020.00	\$1,908.00	\$ -
MANUFACTURER		ZICO	ZICO	ZICO	N/A
MODEL NUMBER		QR-OTS-ROCL	#3030	#3030	
O17.	MOTOROLA MW800 WORK STATION (MCT)	\$7,687.75	\$11,400.00	\$4,976.00	\$9,899.00
MANUFACTURER		MOTOROLA	MOTOROLA	MOTOROLA	MOTOROLA
MODEL NUMBER		MW800	MW800	MW800	
O18.	CHROME WHEEL COVERS	\$238.78	\$196.00	\$100.00	\$400.00
MANUFACTURER		PHOENIX USA	REAL WHEELS	DICOR	PHOENIX
MODEL NUMBER		NF25			NF25
O19.	One (1) set SNOW CABLES	\$62.10	\$80.00	\$125.00	\$300.00/SET
NUFACTURER		QUALITY		TIRECHAINS.COM	DRIVING COMFORT
MODEL NUMBER				REAR 5.94MM	GO CLAWS
O20.	ATTENDANT SEAT WITH INTEGRAL INFANT/CHILD SAFETY SEAT	\$603.45	NO CHARGE	\$578.00	\$625.00
MANUFACTURER		EVS		EVS	EVS
MODEL NUMBER		1800 W/CABINET BASE		#1850	#1850

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APPROVED BY: 

DATE: 11/5/04

CITY OF EL PASO BID TABULATION

BID ITEM: TYPE 1, CLASS 1 AMBULANCES - REBID					BID # 2005-012
BID DATE: NOVEMBER 3, 2004					DEPARTMENT: FIRE
		CASA FORD EL PASO, TX	F & F SUPPLY COMPANY INC. BIG LAKE, TX	FIRST IN, INC. EL PASO, TX	FREEWAY FORD, LTD. HOUSTON, TX
ITEM	QUANTITY AND DESCRIPTION	TOTAL PRICE	TOTAL PRICE	TOTAL PRICE	TOTAL PRICE
O21.	THREE STATION DAVID CLARK HEADSET SYSTEM WITH PUSH TO TALK FEATURE	\$591.53	\$1,332.00	\$2,800.00	\$2,636.75
MANUFACTURER			DAVID CLARK	DAVID CLARK	DAVID CLARK
MODEL NUMBER		U3816			
O22.	DAVID CLARK SERIES 3800 SYSTEM, DUAL EAR HEADSET W/NOISE CANCELING MIKE	\$288.23	INCLUDED W/#21	\$271.00	\$264.25
MANUFACTURER			DAVID CLARK	DAVID CLARK	DAVID CLARK
MODEL NUMBER		U-3432		H3432	#H3492
O23.	DAVID CLARK SERIES 3800 SYSTEM MASTER STATION	\$495.68	\$891.00	\$466.00	\$550.75
MANUFACTURER			DAVID CLARK	DAVID CLARK	DAVID CLARK
MODEL NUMBER		U-3800		U3800	#U3800
O24.	DAVID CLARK SERIES 3800 SYSTEM, RADIO INTERFACE STATION 2/2 INTERCOM CONNECTORS	\$591.53	\$977.00	\$446.00	\$262.50
MANUFACTURER			DAVID CLARK	DAVID CLARK	DAVID CLARK
MODEL NUMBER		U-3816		U3812	73811 OR 00084M-04
O25.	DAVID CLARK SERIES 3800 SYSTEM, RADIO INTERFACE STATION	\$386.78	\$891.00	\$385.00	\$326.00
MANUFACTURER			DAVID CLARK	DAVID CLARK	DAVID CLARK
MODEL NUMBER		U-3813		73815A	U3810
O26.	DAVID CLARK SERIES 3800 SYSTEM 12' JUMPER CABLE	\$98.78	\$93.00	\$93.00	\$110.00
MANUFACTURER			DAVID CLARK	DAVID CLARK	DAVID CLARK
MODEL NUMBER		C38-12		C38-12	#C38-12

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APPROVED BY: 

DATE: 11/5/04

CITY OF EL PASO BID TABULATION

BID ITEM: TYPE 1, CLASS 1 AMBULANCES - REBID BID DATE: NOVEMBER 3, 2004					BID # 2005-012 DEPARTMENT: FIRE
		CASA FORD EL PASO, TX	F & F SUPPLY COMPANY INC. BIG LAKE, TX	FIRST IN, INC. EL PASO, TX	FREEWAY FORD, LTD. HOUSTON, TX
ITEM	QUANTITY AND DESCRIPTION	TOTAL PRICE	TOTAL PRICE	TOTAL PRICE	TOTAL PRICE
O27.	DAVID CLARK SERIES 3800 SYSTEM 21' RADIO INTERFACE CABLE	\$92.48	\$87.00	\$87.00	\$205.50
MANUFACTURER			DAVID CLARK	DAVID CLARK	DAVID CLARK
MODEL NUMBER		C38-21		C3821	#C3821
O28.	DAVID CLARK SERIES 3800 SYSTEM 20' POWER CABLE	\$92.48	\$107.00	\$68.00	\$80.50
MANUFACTURER			DAVID CLARK	DAVID CLARK	DAVID CLARK
MODEL NUMBER		C38-20		C3820	#C3820
O29.	DAVID CLARK SERIES 3800 SYSTEM 25' JUMPER CABLE	\$113.85	\$107.00	\$107.00	\$126.50
MANUFACTURER			DAVID CLARK	DAVID CLARK	DAVID CLARK
MODEL NUMBER		C38-25		C38-25	#C38-25
O30.	DAVID CLARK SERIES 3800 SYSTEM, MOTOROLA SPECTRA INTERFACE ADAPTER	\$208.58	\$197.00	\$196.00	\$234.50
MANUFACTURER			DAVID CLARK	DAVID CLARK	DAVID CLARK
MODEL NUMBER		40107-G-01		40107G-01	#40107G-01
O31.	DAVID CLARK SERIES 3800 SYSTEM, 5-PIN CONNECTOR FOR RADIO INTERFACE ADAPTER	\$15.53	\$14.00	\$14.00	\$17.25
MANUFACTURER			DAVID CLARK	DAVID CLARK	DAVID CLARK
MODEL NUMBER		09227P-81		09227P-81	#09227P-81

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICES WILL BE CONSIDERED.

APPROVED BY: _____

DATE: 11/5/04

CITY OF EL PASO BID TABULATION

BID ITEM: TYPE 1, CLASS 1 AMBULANCES - REBID BID DATE: NOVEMBER 3, 2004					BID # 2005-012 DEPARTMENT: FIRE
		CASA FORD EL PASO, TX	F & F SUPPLY COMPANY INC. BIG LAKE, TX	FIRST IN, INC. EL PASO, TX	FREEWAY FORD, LTD. HOUSTON, TX
ITEM	QUANTITY AND DESCRIPTION	TOTAL PRICE	TOTAL PRICE	TOTAL PRICE	TOTAL PRICE
O32.	M20URS9PW1 N-XTL P25 MOBILE RADIO, W5 MODEL 700/800 MHZ, 35 WATTS, 512 MODES, ALPHANUMERIC DISPLAY W/ONE LINE OF 8 CHARACTERS, OPERATIONAL ON COEP 800 MHZ ANALOG SMARTNET SYSTEM, (P25 READY)	\$1,721.55	\$2,341.00	\$1,513.00	\$1,400.00
	MANUFACTURER	MOTOROLA	MOTOROLA	SAME	MOTOROLA
	MODEL NUMBER				#M207R59PWIAN
O33.	G241 - ASTRO READY, ANALOG OPERATION	\$-0-	N/C	\$0.00	N/C (INCLUDED)
	MANUFACTURER	MOTOROLA	MOTOROLA	SAME	MOTOROLA
	MODEL NUMBER				#G241AF
O34.	G50 - SMARTNET OPERATION	\$1,380.00	\$1,200.00	\$1,210.00	\$1,100.00
	MANUFACTURER	MOTOROLA	MOTOROLA	SAME	MOTOROLA
	MODEL NUMBER				#G50AL
O35.	G114 - ENHANCED DIGITAL ID DISPLAY	\$86.25	\$75.00	\$76.00	\$75.00
	MANUFACTURER	MOTOROLA	MOTOROLA	SAME	MOTOROLA
	MODEL NUMBER				#G114AE
O36.	W484 - 3DB GAIN ROOF MOUNT ANTENNA	\$43.70	\$38.00	\$39.00	\$40.00
	MANUFACTURER	MOTOROLA	MOTOROLA	SAME	MOTOROLA
	MODEL NUMBER				#W484AD

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APPROVED BY: 

DATE: 11/5/04

CITY OF EL PASO BID TABULATION

BID ITEM: TYPE 1, CLASS 1 AMBULANCES - REBID					BID # 2005-012
BID DATE: NOVEMBER 3, 2004					DEPARTMENT: FIRE
ITEM	QUANTITY AND DESCRIPTION	CASA FORD EL PASO, TX TOTAL PRICE	F & F SUPPLY COMPANY INC. BIG LAKE, TX TOTAL PRICE	FIRST IN, INC. EL PASO, TX TOTAL PRICE	FREEWAY FORD, LTD. HOUSTON, TX TOTAL PRICE
O37.	G94 - W5 CONTROL HEAD SOFTWARE	\$-0-	N/C	\$0.00	N/C (INCLUDED)
MANUFACTURER		MOTOROLA	MOTOROLA	SAME	MOTOROLA
MODEL NUMBER					#G94AA
O38.	G79 - W5 CONTROL HEAD	\$496.80	\$432.00	\$429.00	\$400.00
MANUFACTURER		MOTOROLA	MOTOROLA	SAME	MOTOROLA
MODEL NUMBER					#G79AA
O39.	W22 - PALM MICROPHONE	\$82.80	\$72.00	\$74.00	\$70.00
MANUFACTURER		MOTOROLA	MOTOROLA	SAME	MOTOROLA
MODEL NUMBER					#W22AS
O40.	G67 - REMOTE MOUNT W/17' CABLE	\$341.55	\$297.00	\$296.00	\$270.00
MANUFACTURER		MOTOROLA	MOTOROLA	SAME	MOTOROLA
MODEL NUMBER					#G67AA
O41.	G159 - UCM HARDWARE FOR ENCRYPTION	\$172.50	\$150.00	\$154.00	\$140.00
MANUFACTURER		MOTOROLA	MOTOROLA	SAME	MOTOROLA
MODEL NUMBER					#G159AB
O42.	G177 - DUAL CONTROL HEAD, MODEL W5	\$655.50	\$570.00	\$578.00	\$500.00
MANUFACTURER		MOTOROLA	MOTOROLA	SAME	MOTOROLA
MODEL NUMBER					#G177AA

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APPROVED BY: 

DATE: 11/5/04

CITY OF EL PASO BID TABULATION

BID ITEM: TYPE 1, CLASS 1 AMBULANCES - REBID BID DATE: NOVEMBER 3, 2004					BID # 2005-012 DEPARTMENT: FIRE
ITEM	QUANTITY AND DESCRIPTION	CASA FORD EL PASO, TX TOTAL PRICE	F & F SUPPLY COMPANY INC. BIG LAKE, TX TOTAL PRICE	FIRST IN, INC. EL PASO, TX TOTAL PRICE	FREEWAY FORD, LTD. HOUSTON, TX TOTAL PRICE
O43.	G828 - DUAL CONTROL HEAD CABLE 30'	\$89.70	\$78.00	\$80.00	\$75.00
MANUFACTURER		MOTOROLA	MOTOROLA	SAME	MOTOROLA
MODEL NUMBER					#G828AB
4.	G831 - DUAL CONTROL HEAD SPEAKER 13 WATTS	\$69.00	\$60.00	\$62.00	\$60.00
MANUFACTURER		MOTOROLA	MOTOROLA	SAME	MOTOROLA
MODEL NUMBER					#G831AC
O45.	G833 - DUAL CONTROL HEAD MIC	\$90.85	\$79.00	\$82.00	\$75.00
MANUFACTURER		MOTOROLA	MOTOROLA	SAME	MOTOROLA
MODEL NUMBER					#G833AB
TRADE IN ALLOWANCE:		TRADE IN ALLOWANCE	TRADE IN ALLOWANCE	TRADE IN ALLOWANCE	TRADE IN ALLOWANCE
SERVICE UNIT #:	8045				
YEAR, MAKE, MODEL:	93 FORD F350 XL				
ENGINE:	7.3 DIESEL	\$1,000.00	\$1,500.00	\$2,500.00	\$2,000.00
TRANSMISSION:	E4OD AUTOMATIC				
SERVICE UNIT #:	8046				
YEAR, MAKE, MODEL:	93 FORD F250 XL				
ENGINE:	7.3 DIESEL	\$1,000.00	\$1,500.00	\$2,500.00	\$2,000.00
TRANSMISSION:	E4OD AUTOMATIC				
SERVICE UNIT #:	8047				
YEAR, MAKE, MODEL:	94 FORD F350 XL				
ENGINE:	7.3 DIESEL	\$1,500.00	\$2,500.00	\$2,500.00	\$2,000.00
TRANSMISSION:	E4OD AUTOMATIC				

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APPROVED BY: 

DATE: 11/5/04

CITY OF EL PASO BID TABULATION

BID ITEM: TYPE 1, CLASS 1 AMBULANCES - REBID BID DATE: NOVEMBER 3, 2004				BID # 2005-012 DEPARTMENT: FIRE
	CASA FORD EL PASO, TX	F & F SUPPLY COMPANY INC. BIG LAKE, TX	FIRST IN, INC. EL PASO, TX	FREEWAY FORD, LTD. HOUSTON, TX
TRADE IN ALLOWANCE:	TRADE IN ALLOWANCE	TRADE IN ALLOWANCE	TRADE IN ALLOWANCE	TRADE IN ALLOWANCE
SERVICE UNIT #: 8048 YEAR, MAKE, MODEL: 94 FORD F350 XL ENGINE: 7.3 DIESEL TRANSMISSION: E4OD AUTOMATIC	\$1,500.00	\$2,500.00	\$2,500.00	\$2,000.00
SERVICE UNIT #: 8049 YEAR, MAKE, MODEL: 94 FORD F350 XL ENGINE: 7.3 DIESEL TRANSMISSION: E4OD AUTOMATIC	\$1,500.00	\$2,500.00	\$2,500.00	\$2,000.00
SERVICE UNIT #: 8050 YEAR, MAKE, MODEL: 94 FORD F350 XL ENGINE: 7.3 DIESEL TRANSMISSION: E4OD AUTOMATIC	\$1,500.00	\$2,500.00	\$2,500.00	\$2,000.00
SERVICE UNIT #: 8051 YEAR, MAKE, MODEL: 94 FORD F350 XLT ENGINE: 7.3 DIESEL TRANSMISSION: E4OD AUTOMATIC	\$1,500.00	\$2,500.00	\$2,500.00	\$2,000.00
SERVICE UNIT #: 8052 YEAR, MAKE, MODEL: 94 FORD F350 XLT ENGINE: 7.3 DIESEL TRANSMISSION: E4OD AUTOMATIC	\$1,500.00	\$2,500.00	\$2,500.00	\$2,000.00
SERVICE UNIT #: 8053 YEAR, MAKE, MODEL: 95 FORD F350 XLT ENGINE: 7.3 DIESEL TRANSMISSION: E4OD AUTOMATIC	\$2,500.00	\$2,500.00	\$2,500.00	\$2,000.00
SERVICE UNIT #: 8054 YEAR, MAKE, MODEL: 95 FORD F350 XLT ENGINE: 7.3 DIESEL TRANSMISSION: E4OD AUTOMATIC	\$2,500.00	\$2,500.00	\$2,500.00	\$2,000.00

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICES WILL BE CONSIDERED.

APPROVED BY: 

DATE: 11/5/04

CITY OF EL PASO BID TABULATION

BID ITEM: TYPE 1, CLASS 1 AMBULANCES - REBID BID DATE: NOVEMBER 3, 2004				BID # 2005-012 DEPARTMENT: FIRE
	CASA FORD EL PASO, TX	F & F SUPPLY COMPANY INC. BIG LAKE, TX	FIRST IN, INC. EL PASO, TX	FREEWAY FORD, LTD. HOUSTON, TX
TRADE IN ALLOWANCE:	TRADE IN ALLOWANCE	TRADE IN ALLOWANCE	TRADE IN ALLOWANCE	TRADE IN ALLOWANCE
SERVICE UNIT #: 8055 YEAR, MAKE, MODEL: 95 FORD S/DUTY XLT ENGINE: 7.3 POWER STROKE TRANSMISSION: E4OD AUTOMATIC	\$2,500.00	\$3,000.00	\$2,500.00	\$2,000.00
SERVICE UNIT #: 8057 YEAR, MAKE, MODEL: 95 FORD S/DUTY XLT ENGINE: 7.3 POWER STROKE TRANSMISSION: E4OD AUTOMATIC	\$2,500.00	\$3,000.00	\$2,500.00	\$2,000.00
SERVICE UNIT #: 8058 YEAR, MAKE, MODEL: 97 INTERNATIONAL ENGINE: 56 CYL. 466 TRANSMISSION: ALLISON AUTO	\$4,000.00	\$4,000.00	\$2,500.00	\$4,000.00
SERVICE UNIT #: 8068 YEAR, MAKE, MODEL: 98 INTERNATIONAL ENGINE: 6 CYL. 466 TRANSMISSION: ALLISON AUTO MD3060/CR	\$5,000.00	\$4,500.00	\$2,500.00	\$4,000.00
SERVICE UNIT #: 8060 YEAR, MAKE, MODEL: 97 INTERNATIONAL ENGINE: 6 CYL. 466 TRANSMISSION: ALLISON AUTO	\$4,000.00	\$4,000.00	\$2,500.00	\$4,000.00
SERVICE UNIT #: 8061 YEAR, MAKE, MODEL: 97 INTERNATIONAL ENGINE: 6 CYL. 466 TRANSMISSION: ALLISON AUTO MD3060/CR	\$4,000.00	\$4,000.00	\$2,500.00	\$4,000.00
SERVICE UNIT #: 8062 YEAR, MAKE, MODEL: 97 INTERNATIONAL ENGINE: 6 CYL. 466 TRANSMISSION: ALLISON AUTO MD3060/CR	\$4,000.00	\$4,000.00	\$2,500.00	\$4,000.00

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APPROVED BY: 

DATE: 11/5/04

CITY OF EL PASO BID TABULATION

BID ITEM: TYPE 1, CLASS 1 AMBULANCES - REBID BID DATE: NOVEMBER 3, 2004		BID # 2005-012 DEPARTMENT: FIRE		
	CASA FORD EL PASO, TX	F & F SUPPLY COMPANY INC. BIG LAKE, TX	FIRST IN, INC. EL PASO, TX	FREEWAY FORD, LTD. HOUSTON, TX
<u>TRADE IN ALLOWANCE:</u>	TRADE IN ALLOWANCE	TRADE IN ALLOWANCE	TRADE IN ALLOWANCE	TRADE IN ALLOWANCE
SERVICE UNIT #: 8067 YEAR, MAKE, MODEL: 98 INTERNATIONAL ENGINE: 6 CYL. 466 TRANSMISSION: ALLISON AUTO MD3060/CR	\$5,000.00	\$4,500.00	\$2,500.00	\$4,000.00
THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO PURCHASE AN ADDITIONAL QUANTITY OF ITEMS, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. BIDDER OFFERS THE CITY THE OPTION OF PURCHASING ONE HUNDRED PERCENT (100%) OF THE ORIGINAL CONTRACT QUANTITIES, AT THE SAME UNIT PRICE, IF THE OPTION IS EXERCISED WITHIN:				
A. NINETY (90) DAYS FROM DATE OF AWARD OF THE CONTRACT.	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>
B. ONE-HUNDRED AND EIGHTY (180) DAYS FROM DATE OF AWARD OF THE CONTRACT.	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>
C. THREE HUNDRED AND SIXTY-FIVE (365) DAYS FROM DATE OF AWARD OF THE CONTRACT.	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/> **	* YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>
D. NO OPTION OFFERED.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	**Ambulance build up pricing to be held firm for 365 days. Overall pricing change subject to chassis price change. Chassis price firm throughout model year.	*Braun & F & F Supply will honor price on units up to 365 days w/ambulance conversion only. The Ford Chassis & equipment items will be at the market price in 365 days. Braun & F & F have no control over Ford & equipment vendor prices.		

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APPROVED BY: 
 DATE: 11/5/04

CITY OF EL PASO BID TABULATION

BID ITEM: TYPE 1, CLASS 1 AMBULANCES - REBID BID DATE: NOVEMBER 3, 2004				BID # 2005-012 DEPARTMENT: FIRE	
	CASA FORD EL PASO, TX	F & F SUPPLY COMPANY INC. BIG LAKE, TX	FIRST IN, INC. EL PASO, TX	FREEWAY FORD, LTD. HOUSTON, TX	
PAYMENT TERMS:	NET - 30 DAYS	NET - 30 DAYS	NET - 30 DAYS	NET - 30 DAYS	
BIDDER'S PROMISED DELIVERY:	180 CONSECUTIVE DAYS	NONE STATED	NONE STATED	90 CONSECUTIVE DAYS	
IF THE BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR THE REJECTION OF THE BID.					

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY: _____

DATE: _____

CITY OF EL PASO BID TABULATION

BID ITEM: TYPE 1, CLASS 1 AMBULANCES - REBID				BID # 2005-012	
BID DATE: NOVEMBER 3, 2004				DEPARTMENT: FIRE	
			RELIABLE EMERGENCY VEHICLES, INC. COMANCHE, TX	WESLACO FORD-MERCURY, INC./ TAYLOR MADE AMBULANCES NEWPORT, AR	WHEELED COACH INDUSTRIES WINTER PARK, FL
ITEM	QTY.	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
TYPE 1, CLASS 1 AMBULANCES					
1.	15-18 EACH	TYPE 1, CLASS 1 AMBULANCE	\$154,078.13	\$123,346.73	\$119,455.00
MANUFACTURER			MARQUE FORD F450	TAYLOR MADE AMBULANCES	WHEELED COACH
MODEL NUMBER			CUSTOM COMMANDO TYPE I	TYPE I F-450	TYPE I - F-450
OPTIONAL ITEM (INDICATE INCREASE FROM UNIT PRICE):					
OPTION 1-1	DELETED AMENDMENT A001				
OPTION 1-2	MICROPROCESSOR BASED ELECTRICAL SYSTEM AS DESCRIBED IN ITEM 4.19		\$783.00 /PER UNIT	\$7,200.00 /PER UNIT	NO BID /PER UNIT
OPTION 1-3	SLIDING CURBSIDE DOOR AS DESCRIBED IN ITEM 6.14		N/A /PER UNIT	NO BID /PER UNIT	NO BID /PER UNIT
ALTERNATE BID 1A:					
1A.	15-18 EACH	TYPE 1, CLASS 1 AMBULANCE 17,950 GVWR	\$157,583.13	\$124,196.73	NO BID
MANUFACTURER			MARQUE TYPE I CUSTOM	TAYLOR MADE AMBULANCES	
MODEL NUMBER			AMB F	TYPE I F-550	

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DATE: 11/5/04

CITY OF EL PASO BID TABULATION

BID ITEM: TYPE 1, CLASS 1 AMBULANCES - REBID					BID # 2005-012	
BID DATE: NOVEMBER 3, 2004					DEPARTMENT: FIRE	
			RELIABLE EMERGENCY VEHICLES, INC. COMANCHE, TX	WESLACO FORD-MERCURY, INC./ TAYLOR MADE AMBULANCES NEWPORT, AR	WHEELED COACH INDUSTRIES WINTER PARK, FL	
ITEM	QTY.	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
OPTIONAL ITEM (INDICATE INCREASE FROM UNIT PRICE):						
OPTION 1-1A	DELETED AMENDMENT A001					
OPTION 1-2A	MICROPROCESSOR BASED ELECTRICAL SYSTEM AS DESCRIBED IN ITEM 4.19		\$783.00 /PER UNIT	\$7,200.00 /PER UNIT	/PER UNIT	/PER UNIT
OPTION 1-3A	SLIDING CURBSIDE DOOR AS DESCRIBED IN ITEM 6.14		N/A /PER UNIT	NO BID /PER UNIT	/PER UNIT	/PER UNIT
ALTERNATE BID 1B:						
1B.	15-18 EACH	TYPE 1, CLASS 1 GENERATOR POWERED AMBULANCE	\$162,878.00	\$130,546.73	\$125,271.00	\$0.00
MANUFACTURER			MARQUE TYPE I F450	TAYLOR MADE AMBULANCES	WHEELED COACH	
MODEL NUMBER			GENERATOR AMB CUSTOM	TYPE I F-450 GENSET	TYPE I GPM F450	
OPTIONAL ITEM (INDICATE INCREASE FROM UNIT PRICE):						
OPTION 1-1B	DELETED AMENDMENT A001					
OPTION 1-2B	MICROPROCESSOR BASED ELECTRICAL SYSTEM AS DESCRIBED IN ITEM 4.19		\$783.00 /PER UNIT	\$7,200.00 /PER UNIT	NO BID /PER UNIT	/PER UNIT
OPTION 1-3B	SLIDING CURBSIDE DOOR AS DESCRIBED IN ITEM 6.14		N/A /PER UNIT	NO BID /PER UNIT	NO BID /PER UNIT	/PER UNIT

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APPROVED BY: 

DATE: 11/5/04

CITY OF EL PASO BID TABULATION

BID ITEM: TYPE 1, CLASS 1 AMBULANCES - REBID				BID # 2005-012	
BID DATE: NOVEMBER 3, 2004				DEPARTMENT: FIRE	
		RELIABLE EMERGENCY VEHICLES, INC. COMANCHE, TX	WESLACO FORD-MERCURY, INC./ TAYLOR MADE AMBULANCES NEWPORT, AR	WHEELED COACH INDUSTRIES WINTER PARK, FL	
ITEM	QTY.	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
LATE BID 1C:					
1C.	15-18 EACH	TYPE 1, CLASS 1 GENERATOR POWERED AMBULANCE 17,950 GVWR	\$164,878.00	\$131,396.73	NO BID
MANUFACTURER		MARQUE TYPE I	TAYLOR MADE AMBULANCES		
MODEL NUMBER		F550 CUSTOM COMMANDO	TYPE I F-550 GENSET		
OPTIONAL ITEM (INDICATE INCREASE FROM UNIT PRICE):					
OPTION 1-1C	DELETED AMENDMENT A001				
OPTION 1-2C	MICROPROCESSOR BASED ELECTRICAL SYSTEM AS DESCRIBED IN ITEM 4.19		\$783.00 /PER UNIT	\$7,200.00 /PER UNIT	/PER UNIT
OPTION 1-3C	SLIDING CURBSIDE DOOR AS DESCRIBED IN ITEM 6.14		N/A /PER UNIT	NO BID /PER UNIT	/PER UNIT
ADDITIONAL REQUIRED EQUIPMENT [PURCHASE SUBJECT TO AVAILABILITY OF FUNDING]					
1.	AIRWAY BAG - One (1) Breathsaver bag, 100 denier green cordura nylon, "D" size 27" Lx12"Wx10"H (4890 cu. in.) or approved equal. (example: ProMed #D4024)		\$179.00	\$163.98	\$117.00
MANUFACTURER			BOUNDTREE MEDICAL		BTM
MODEL NUMBER			PRO-PAK MFG P/N 685139		684016G

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APPROVED BY: 

DATE: 11/5/04

CITY OF EL PASO BID TABULATION

BID ITEM: TYPE 1, CLASS 1 AMBULANCES - REBID					BID # 2005-012
BID DATE: NOVEMBER 3, 2004					DEPARTMENT: FIRE
		RELIABLE EMERGENCY VEHICLES, INC. COMANCHE, TX	WESLACO FORD-MERCURY, INC./ TAYLOR MADE AMBULANCES NEWPORT, AR	WHEELED COACH INDUSTRIES WINTER PARK, FL	
ITEM	QUANTITY AND DESCRIPTION	TOTAL PRICE	TOTAL PRICE	TOTAL PRICE	TOTAL PRICE
O2.	COT - One (10 Stryker MX-Pro R3 Rugged COT, floor fastener shall be included and is not considered optional.	\$3,434.00	\$3,269.06	\$2,800.00	\$0.00
MANUFACTURER			STRYKER	WC EMS	
MODEL NUMBER			MX-PRO R3	90632	
O3.	FLOW VALVES - Three (3) flow valves with Ohio connectors. One (1) multiport manifold with 90 degree adapter and Ohio connector with six (6) or more individually controlled outlets. (Multiport manifold device must be configured to hand flush against the wall and must have an "L" bracket for support.) (example: EMS #51030151, 510322018)	EACH FLOW VALVE:\$49.82 EACH ADAPTOR:\$259.00	\$579.41	\$95.00	\$0.00
MANUFACTURER			FLOTEC-MULTILATOR	BTM	
MODEL NUMBER			FLOTEC BL750	020631	
O4.	GLUCOMETER - Two (2) Accu-Check Blood Glucose Monitor with case. (example: Advanced Life Support Products #170788)	\$92.67	\$149.78	\$140.00	\$0.00
MANUFACTURER			ACCU-CHECK ADVANTAGE	BTM	
MODEL NUMBER				170860	
O5.	KED'S - Two (2) Kendrick extrication devices. (example: EMP #125)	\$164.00	\$242.26	\$285.00	\$0.00
MANUFACTURER			FERNO WASHINGTON	BTM	
MODEL NUMBER			MODEL 125	660030	

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DATE: 11/5/04

CITY OF EL PASO BID TABULATION

BID ITEM: TYPE 1, CLASS 1 AMBULANCES - REBID BID DATE: NOVEMBER 3, 2004					BID # 2005-012 DEPARTMENT: FIRE
		RELIABLE EMERGENCY VEHICLES, INC. COMANCHE, TX	WESLACO FORD-MERCURY, INC./ TAYLOR MADE AMBULANCES NEWPORT, AR	WHEELED COACH INDUSTRIES WINTER PARK, FL	
ITEM	QUANTITY AND DESCRIPTION	TOTAL PRICE	TOTAL PRICE	TOTAL PRICE	TOTAL PRICE
O6.	MAST - Two (2) David Clarke IIIA adult MAST and Two (2) David Clarke IIIA pediatric MAST (example: EMP #11561 adult and #11562 #11561 adult and #11562 pedi)	ADULT:\$743.00 CHILD:\$704.00	\$2,255.56	\$1,033.00	
MANUFACTURER			DAVID CLARK	BTM	
DEL NUMBER			IIIA ADULT / IIIA PEDI	183492	
O7.	MEDICAL PACKS - Two (2) Maxi-Responder Soft Medical Packs or approved equal measuring at least 19" long x 8.5" wide and 12.5" deep with adjustable partitions. (example: Dixie #410051)	\$131.94	\$320.89	\$116.00	
MANUFACTURER			DIXIGEAR FIRST RESPONDER	BTM	
MODEL NUMBER			P/N 410051	6824991	
O8.	O2 REGULATOR - One (1) each for H-tank. (example: Dixie #450056 or ProMed #4078)	\$97.44	\$149.17	\$157.00	\$0.00
MANUFACTURER			LITER FLOW	WC EMS	
MODEL NUMBER			MODEL NO. L515-1 P/N 45005	40570	
O9.	PEDIATRIC IMMOBILIZER - One (1) pediatric immobilizer with full head harness and case. (example: Ferno-Washington Model 78)	\$302.00	\$210.12	\$251.00	\$0.00
MANUFACTURER			FERNO WASHINGTON	BTM	
MODEL NUMBER			MODEL 78	Z60078	

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICES WILL BE CONSIDERED.

APPROVED BY: 

DATE: 11/5/04

CITY OF EL PASO BID TABULATION

BID ITEM: TYPE 1, CLASS 1 AMBULANCES - REBID BID DATE: NOVEMBER 3, 2004					BID # 2005-012 DEPARTMENT: FIRE
		RELIABLE EMERGENCY VEHICLES, INC. COMANCHE, TX	WESLACO FORD-MERCURY, INC./ TAYLOR MADE AMBULANCES NEWPORT, AR	WHEELED COACH INDUSTRIES WINTER PARK, FL	
ITEM	QUANTITY AND DESCRIPTION	TOTAL PRICE	TOTAL PRICE	TOTAL PRICE	TOTAL PRICE
O10.	SPOTLIGHTS - One (1) Collins power, hand held, heavy duty spotlight wired to be usable with the ignition switch on, with 6 feet of cord, and dash mounted bracket will be provided.	\$60.00	\$125.19	\$0.00	\$0.00
MANUFACTURER			COLLINS SPOTLIGHT	WC	
MODEL NUMBER			CD-CL-12	JR10 1400	
O11.	STAIR CHAIR - One (1) Stryker StairPro 6250.	\$2,331.00	\$774.68	\$740.00	\$0.00
MANUFACTURER			STRYKER STAIRPRO	WC EMS	
MODEL NUMBER			6250	90102	
O12.	STRAPS - Eighteen (18) Individual F. W. one piece 9' straps. (example: Dyna-Med #Z95155)	\$20.10	\$267.07	\$126.00	\$0.00
MANUFACTURER			FERNO WASHINGTON	BTM	
MODEL NUMBER			430-9MR	506020BK	
O13.	SUCTION UNIT - One (1) Laerdal Standard suction unit with wall mounted charging assembly and cable. (example: Dyna-Med #Z09400)	\$954.00	\$850.65	\$458.00	\$0.00
MANUFACTURER			LAERDAL	BTM	
MODEL NUMBER			#780020 / #793200	L880020	
O14.	TRACTION SPLINTS - Three (3) Hare-type adult and two (2) Hare-type pediatric. (example: Dixie part #139551-adult, and 139552-pediatric)	ADULT:\$318.00 PEDI:\$318.00	\$1,064.65	\$993.00	
MANUFACTURER			HARE	BTM	
MODEL NUMBER			ADULT:139551/PEDI:139552	566726	

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICES WILL BE CONSIDERED.

APPROVED BY: _____

DATE: 11/5/04

CITY OF EL PASO BID TABULATION

BID ITEM: TYPE 1, CLASS 1 AMBULANCES - REBID					BID # 2005-012
BID DATE: NOVEMBER 3, 2004					DEPARTMENT: FIRE
		RELIABLE EMERGENCY VEHICLES, INC. COMANCHE, TX	WESLACO FORD-MERCURY, INC./ TAYLOR MADE AMBULANCES NEWPORT, AR	WHEELED COACH INDUSTRIES WINTER PARK, FL	
ITEM	QUANTITY AND DESCRIPTION	TOTAL PRICE	TOTAL PRICE	TOTAL PRICE	TOTAL PRICE
O15.	TRAUMA PACKS - Two (2) Trauma soft packs measuring at least 17" long x 13" wide x 8" deep. (example: Dixie #410050)	\$189.90	\$85.60	\$239.00	\$0.00
MANUFACTURER			DIXIGEAR FIRST RESPONDER	BTM	
MODEL NUMBER			#410050	020555	
O16.	ZICO - #3030 Oxygen Tank system, 12 VDC, For "H" Cylinder	\$1,980.00	\$1,272.07	\$1,550.00	\$0.00
MANUFACTURER			ZICO	WC	
MODEL NUMBER			QR-OTS-RH 02	NA103735	
O17.	MOTOROLA MW800 WORK STATION (MCT)	\$4,867.90	\$8,894.91	\$6,300.00	\$0.00
MANUFACTURER			MOTOROLA	MOTOROLA	
MODEL NUMBER			MW800	MW800	
O18.	CHROME WHEEL COVERS	\$232.26	\$118.60	\$210.00	\$0.00
MANUFACTURER		DICOR	PHOENIX USA	PHOENIX	
MODEL NUMBER			#SL4985-33		
O19.	One (1) set SNOW CABLES	\$150.00 PR	\$113.44		\$0.00
MANUFACTURER		OUTSIDE DUALS ONLY	RUD		
MODEL NUMBER			4221 CAM		
O20.	ATTENDANT SEAT WITH INTEGRAL INFANT/CHILD SAFETY SEAT	\$582.70	\$549.98	\$100.00	\$0.00
MANUFACTURER		EVS	EVS	EVS	
MODEL NUMBER			HI-BAG 1800	CHILD SEAT	

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICES WILL BE CONSIDERED.

APPROVED BY: 

DATE: 11/5/04

CITY OF EL PASO BID TABULATION

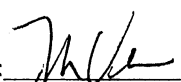
BID ITEM: TYPE 1, CLASS 1 AMBULANCES - REBID
BID DATE: NOVEMBER 3, 2004

BID # 2005-012
DEPARTMENT: FIRE

		RELIABLE EMERGENCY VEHICLES, INC. COMANCHE, TX	WESLACO FORD-MERCURY, INC./ TAYLOR MADE AMBULANCES NEWPORT, AR	WHEELED COACH INDUSTRIES WINTER PARK, FL	
ITEM	QUANTITY AND DESCRIPTION	TOTAL PRICE	TOTAL PRICE	TOTAL PRICE	TOTAL PRICE
O21.	THREE STATION DAVID CLARK HEADSET SYSTEM WITH PUSH TO TALK FEATURE	\$6,200.00 (ITEMS 21-31)	\$2490.69**	\$2,211.00	\$0.00
MANUFACTURER		DAVID CLARK	DAVID CLARK		
MODEL NUMBER			U3800 SYSTEM**		
O22.	DAVID CLARK SERIES 3800 SYSTEM, DUAL EAR HEADSET W/NOISE CANCELING MIKE	SEE 21	\$276.33	\$321.00	\$0.00
MANUFACTURER			DAVID CLARK	DAVID CLARK	
MODEL NUMBER			H3432 - ONE HEADSET**	H3442	
O23.	DAVID CLARK SERIES 3800 SYSTEM MASTER STATION	SEE 21	\$453.15	\$551.00	\$0.00
MANUFACTURER			DAVID CLARK	DAVID CLARK	
MODEL NUMBER			U3800	U3800	
O24.	DAVID CLARK SERIES 3800 SYSTEM, RADIO INTERFACE STATION 2/2 INTERCOM CONNECTORS	SEE 21	\$850.12	\$326.00	\$0.00
MANUFACTURER			DAVID CLARK	DAVID CLARK	
MODEL NUMBER			U3811-ONE INTERFACE**	U3810	
O25.	DAVID CLARK SERIES 3800 SYSTEM, RADIO INTERFACE STATION	SEE 21	\$330.63	\$342.00	\$0.00
MANUFACTURER			DAVID CLARK	DAVID CLARK	
MODEL NUMBER			U3815	L38-12	
O26.	DAVID CLARK SERIES 3800 SYSTEM 12' JUMPER CABLE	SEE 21	\$90.15	\$110.00	\$0.00
MANUFACTURER			DAVID CLARK	DAVID CLARK	
MODEL NUMBER			C3812	U3811	

**Please note: Items O22 through O31 are included in the above price. They are itemized as requested but have been included in total price only one time.

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICES WILL BE CONSIDERED.

APPROVED BY: 
 DATE: 11/3/04

CITY OF EL PASO BID TABULATION

BID ITEM: TYPE 1, CLASS 1 AMBULANCES - REBID BID DATE: NOVEMBER 3, 2004					BID # 2005-012 DEPARTMENT: FIRE
		RELIABLE EMERGENCY VEHICLES, INC. COMANCHE, TX	WESLACO FORD-MERCURY, INC./ TAYLOR MADE AMBULANCES NEWPORT, AR	WHEELED COACH INDUSTRIES WINTER PARK, FL	
ITEM	QUANTITY AND DESCRIPTION	TOTAL PRICE	TOTAL PRICE	TOTAL PRICE	TOTAL PRICE
O27.	DAVID CLARK SERIES 3800 SYSTEM 21' RADIO INTERFACE CABLE	SEE 21	\$84.53	\$103.00	\$0.00
MANUFACTURER			DAVID CLARK	DAVID CLARK	
MODEL NUMBER			C3821	C38-21	
O28.	DAVID CLARK SERIES 3800 SYSTEM 20' POWER CABLE	SEE 21	\$66.07	\$81.00	\$0.00
MANUFACTURER			DAVID CLARK	DAVID CLARK	
MODEL NUMBER			C3820	C38-20	
O29.	DAVID CLARK SERIES 3800 SYSTEM 25' JUMPER CABLE	SEE 21	\$135.36	\$127.00	\$0.00
MANUFACTURER			DAVID CLARK	DAVID CLARK	
MODEL NUMBER			C3825	C38-25	
O30.	DAVID CLARK SERIES 3800 SYSTEM, MOTOROLA SPECTRA INTERFACE ADAPTER	SEE 21	\$190.73	\$232.00	\$0.00
MANUFACTURER			DAVID CLARK	DAVID CLARK	
MODEL NUMBER			4017G-01	40107G-01	
O31.	DAVID CLARK SERIES 3800 SYSTEM, 5-PIN CONNECTOR FOR RADIO INTERFACE ADAPTER	SEE 21	\$13.64	\$18.00	\$0.00
MANUFACTURER			DAVID CLARK	DAVID CLARK	
MODEL NUMBER			18352G-07	09227P-81	

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICES WILL BE CONSIDERED.

APPROVED BY: 

DATE: 11/5/04

CITY OF EL PASO BID TABULATION

BID ITEM: TYPE 1, CLASS 1 AMBULANCES - REBID BID DATE: NOVEMBER 3, 2004					BID # 2005-012 DEPARTMENT: FIRE
		RELIABLE EMERGENCY VEHICLES, INC. COMANCHE, TX	WESLACO FORD-MERCURY, INC./ TAYLOR MADE AMBULANCES NEWPORT, AR	WHEELED COACH INDUSTRIES WINTER PARK, FL	
ITEM	QUANTITY AND DESCRIPTION	TOTAL PRICE	TOTAL PRICE	TOTAL PRICE	TOTAL PRICE
O32.	M20URS9PW1 N-XTL P25 MOBILE RADIO, W5 MODEL 700/800 MHZ, 35 WATTS, 512 MODES, ALPHANUMERIC DISPLAY W/ONE LINE OF 8 CHARACTERS, OPERATIONAL ON COEP 800 MHZ ANALOG SMARTNET SYSTEM, (P25 READY)	\$3,927.20 (ITEMS 32-45 BELOW)	\$1,361.52	\$1,572.00	\$0.00
MANUFACTURER		PLEASE SEE SPECS	MOTOROLA	MOTOROLA	
DEL NUMBER			M2074S9PW1N	MZ0UR59PWI	
O33.	G241 - ASTRO READY, ANALOG OPERATION		INCLUDED ABOVE	N/C	\$0.00
MANUFACTURER			MOTOROLA	MOTOROLA	
MODEL NUMBER			G241	G241	
O34.	G50 - SMARTNET OPERATION		\$1,091.40	\$1,260.00	\$0.00
MANUFACTURER			MOTOROLA	MOTOROLA	
MODEL NUMBER			G50	G50	
O35.	G114 - ENHANCED DIGITAL ID DISPLAY	NOT AVAILABLE WITH THE SPECIFIED ANALOG RADIO SYSTEM	\$68.21	\$79.00	\$0.00
MANUFACTURER			MOTOROLA	MOTOROLA	
MODEL NUMBER			G114	G114	
O36.	W484 - 3DB GAIN ROOF MOUNT ANTENNA		\$34.56	\$40.00	\$0.00
MANUFACTURER			MOTOROLA	MOTOROLA	
MODEL NUMBER			W484	W484	

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DATE: 11/5/04

CITY OF EL PASO BID TABULATION

BID ITEM: TYPE 1, CLASS 1 AMBULANCES - REBID BID DATE: NOVEMBER 3, 2004				BID # 2005-012 DEPARTMENT: FIRE	
		RELIABLE EMERGENCY VEHICLES, INC. COMANCHE, TX	WESLACO FORD-MERCURY, INC./ TAYLOR MADE AMBULANCES NEWPORT, AR	WHEELED COACH INDUSTRIES WINTER PARK, FL	
ITEM	QUANTITY AND DESCRIPTION	TOTAL PRICE	TOTAL PRICE	TOTAL PRICE	TOTAL PRICE
O37.	G94 - W5 CONTROL HEAD SOFTWARE		INCLUDED ABOVE	\$454.00	\$0.00
MANUFACTURER			MOTOROLA	MOTOROLA	
MODEL NUMBER			G94	W5	
O38.	G79 - W5 CONTROL HEAD		\$392.90	\$454.00	\$0.00
MANUFACTURER			MOTOROLA	MOTOROLA	
MODEL NUMBER			G79	G79	
O39.	W22 - PALM MICROPHONE		\$65.48	\$76.00	\$0.00
MANUFACTURER			MOTOROLA	MOTOROLA	
MODEL NUMBER			W22	W22	
O40.	G67 - REMOTE MOUNT W/17' CABLE		\$270.12	\$312.00	\$0.00
MANUFACTURER			MOTOROLA	MOTOROLA	
MODEL NUMBER			G67	G67	
O41.	G159 - UCM HARDWARE FOR ENCRYPTION		\$136.43	\$158.00	\$0.00
MANUFACTURER			MOTOROLA	MOTOROLA	
MODEL NUMBER			G159	G159	
O42.	G177 - DUAL CONTROL HEAD, MODEL W5		\$518.42	\$599.00	\$0.00
MANUFACTURER			MOTOROLA	MOTOROLA	
MODEL NUMBER			G177	G177	

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APPROVED BY: 

DATE: 11/5/04

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		RELIABLE EMERGENCY VEHICLES, INC. COMANCHE, TX	WESLACO FORD-MERCURY, INC./ TAYLOR MADE AMBULANCES NEWPORT, AR	WHEELED COACH INDUSTRIES WINTER PARK, FL	
ITEM	QUANTITY AND DESCRIPTION	TOTAL PRICE	TOTAL PRICE	TOTAL PRICE	TOTAL PRICE
O43.	G828 - DUAL CONTROL HEAD CABLE 30'		\$70.94	\$82.00	\$0.00
MANUFACTURER			MOTOROLA	MOTOROLA	
MODEL NUMBER			G828	G828	
O44.	G831 - DUAL CONTROL HEAD SPEAKER 13 WATTS		\$109.14	\$63.00	\$0.00
MANUFACTURER			MOTOROLA	MOTOROLA	
MODEL NUMBER			G831 & B18	G831	
O45.	G833 - DUAL CONTROL HEAD MIC		\$71.85	\$83.00	\$0.00
MANUFACTURER			MOTOROLA	MOTOROLA	
MODEL NUMBER			G833	G833	
TRADE IN ALLOWANCE:		TRADE IN ALLOWANCE	TRADE IN ALLOWANCE	TRADE IN ALLOWANCE	TRADE IN ALLOWANCE
SERVICE UNIT #:	8045				
YEAR, MAKE, MODEL:	93 FORD F350 XL				
ENGINE:	7.3 DIESEL	\$6,000.00	\$2,000.00	\$2,000.00	\$0.00
TRANSMISSION:	E4OD AUTOMATIC				
SERVICE UNIT #:	8046				
YEAR, MAKE, MODEL:	93 FORD F250 XL				
ENGINE:	7.3 DIESEL	\$6,000.00	\$2,000.00	\$2,000.00	\$0.00
TRANSMISSION:	E4OD AUTOMATIC				
SERVICE UNIT #:	8047				
YEAR, MAKE, MODEL:	94 FORD F350 XL				
ENGINE:	7.3 DIESEL	\$6,500.00	\$2,000.00	\$2,000.00	\$0.00
TRANSMISSION:	E4OD AUTOMATIC				

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICES WILL BE CONSIDERED.

APPROVED BY: 

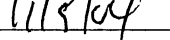
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CITY OF EL PASO BID TABULATION

BID ITEM: TYPE 1, CLASS 1 AMBULANCES - REBID BID DATE: NOVEMBER 3, 2004				BID # 2005-012 DEPARTMENT: FIRE
	RELIABLE EMERGENCY VEHICLES, INC. COMANCHE, TX	WESLACO FORD-MERCURY, INC./ TAYLOR MADE AMBULANCES NEWPORT, AR	WHEELED COACH INDUSTRIES WINTER PARK, FL	
TRADE IN ALLOWANCE:	TRADE IN ALLOWANCE	TRADE IN ALLOWANCE	TRADE IN ALLOWANCE	TRADE IN ALLOWANCE
SERVICE UNIT #: 8048 YEAR, MAKE, MODEL: 94 FORD F350 XL ENGINE: 7.3 DIESEL TRANSMISSION: E4OD AUTOMATIC	\$6,500.00	\$2,000.00	\$2,000.00	\$0.00
SERVICE UNIT #: 8049 YEAR, MAKE, MODEL: 94 FORD F350 XL ENGINE: 7.3 DIESEL TRANSMISSION: E4OD AUTOMATIC	\$6,500.00	\$2,000.00	\$2,000.00	\$0.00
SERVICE UNIT #: 8050 YEAR, MAKE, MODEL: 94 FORD F350 XL ENGINE: 7.3 DIESEL TRANSMISSION: E4OD AUTOMATIC	\$6,500.00	\$2,000.00	\$2,000.00	\$0.00
SERVICE UNIT #: 8051 YEAR, MAKE, MODEL: 94 FORD F350 XLT ENGINE: 7.3 DIESEL TRANSMISSION: E4OD AUTOMATIC	\$6,500.00	\$2,000.00	\$2,000.00	\$0.00
SERVICE UNIT #: 8052 YEAR, MAKE, MODEL: 94 FORD F350 XLT ENGINE: 7.3 DIESEL TRANSMISSION: E4OD AUTOMATIC	\$6,500.00	\$2,000.00	\$2,000.00	\$0.00
SERVICE UNIT #: 8053 YEAR, MAKE, MODEL: 95 FORD F350 XLT ENGINE: 7.3 DIESEL TRANSMISSION: E4OD AUTOMATIC	\$9,000.00	\$2,500.00	\$2,000.00	\$0.00
SERVICE UNIT #: 8054 YEAR, MAKE, MODEL: 95 FORD F350 XLT ENGINE: 7.3 DIESEL TRANSMISSION: E4OD AUTOMATIC	\$9,000.00	\$2,500.00	\$2,000.00	\$0.00

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APPROVED BY: 

DATE: 

CITY OF EL PASO BID TABULATION

BID ITEM: TYPE 1, CLASS 1 AMBULANCES - REBID
BID DATE: NOVEMBER 3, 2004

BID # 2005-012
DEPARTMENT: FIRE

	RELIABLE EMERGENCY VEHICLES, INC. COMANCHE, TX	WESLACO FORD-MERCURY, INC./ TAYLOR MADE AMBULANCES NEWPORT, AR	WHEELED COACH INDUSTRIES WINTER PARK, FL	
TRADE IN ALLOWANCE:	TRADE IN ALLOWANCE	TRADE IN ALLOWANCE	TRADE IN ALLOWANCE	TRADE IN ALLOWANCE
SERVICE UNIT #: 8055 YEAR, MAKE, MODEL: 95 FORD S/DUTY XLT ENGINE: 7.3 POWER STROKE TRANSMISSION: E4OD AUTOMATIC	\$9,000.00	\$3,500.00	\$2,000.00	\$0.00
SERVICE UNIT #: 8057 YEAR, MAKE, MODEL: 95 FORD S/DUTY XLT ENGINE: 7.3 POWER STROKE TRANSMISSION: E4OD AUTOMATIC	\$9,000.00	\$3,500.00	\$2,000.00	\$0.00
SERVICE UNIT #: 8058 YEAR, MAKE, MODEL: 97 INTERNATIONAL ENGINE: 56 CYL. 466 TRANSMISSION: ALLISON AUTO	\$13,000.00	\$6,000.00	\$3,000.00	\$0.00
SERVICE UNIT #: 8068 YEAR, MAKE, MODEL: 98 INTERNATIONAL ENGINE: 6 CYL. 466 TRANSMISSION: ALLISON AUTO MD3060/CR	\$14,000.00	\$6,000.00	\$3,000.00	\$0.00
SERVICE UNIT #: 8060 YEAR, MAKE, MODEL: 97 INTERNATIONAL ENGINE: 6 CYL. 466 TRANSMISSION: ALLISON AUTO	\$13,000.00	\$6,000.00	\$3,000.00	\$0.00
SERVICE UNIT #: 8061 YEAR, MAKE, MODEL: 97 INTERNATIONAL ENGINE: 6 CYL. 466 TRANSMISSION: ALLISON AUTO MD3060/CR	\$13,000.00	\$6,000.00	\$3,000.00	\$0.00
SERVICE UNIT #: 8062 YEAR, MAKE, MODEL: 97 INTERNATIONAL ENGINE: 6 CYL. 466 TRANSMISSION: ALLISON AUTO MD3060/CR	\$13,000.00	\$6,000.00	\$3,000.00	\$0.00

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APPROVED BY: _____

DATE: 11/5/04

CITY OF EL PASO BID TABULATION

BID ITEM: TYPE 1, CLASS 1 AMBULANCES - REBID BID DATE: NOVEMBER 3, 2004				BID # 2005-012 DEPARTMENT: FIRE	
	RELIABLE EMERGENCY VEHICLES, INC. COMANCHE, TX	WESLACO FORD-MERCURY, INC./ TAYLOR MADE AMBULANCES NEWPORT, AR	WHEELED COACH INDUSTRIES WINTER PARK, FL		
TRADE IN ALLOWANCE:	TRADE IN ALLOWANCE	TRADE IN ALLOWANCE	TRADE IN ALLOWANCE	TRADE IN ALLOWANCE	
SERVICE UNIT #: 8067 YEAR, MAKE, MODEL: 98 INTERNATIONAL ENGINE: 6 CYL. 466 TRANSMISSION: ALLISON AUTO MD3060/CR	\$14,000.00	\$7,000.00	\$3,000.00	\$0.00	
THE CITY AT IS SOLE DISCRETION, MAY EXERCISE Y OPTION TO PURCHASE AN ADDITIONAL QUANTITY OF ITEMS, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. BIDDER OFFERS THE CITY THE OPTION OF PURCHASING ONE HUNDRED PERCENT (100%) OF THE ORIGINAL CONTRACT QUANTITIES, AT THE SAME UNIT PRICE, IF THE OPTION IS EXERCISED WITHIN:					
A. NINETY (90) DAYS FROM DATE OF AWARD OF THE CONTRACT.	YES <input type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>	
B. ONE-HUNDRED AND EIGHTY (180) DAYS FROM DATE OF AWARD OF THE CONTRACT.	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>	
C. THREE HUNDRED AND SIXTY-FIVE (365) DAYS FROM DATE OF AWARD OF THE CONTRACT.	YES <input type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>	
D. NO OPTION OFFERED.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICES WILL BE CONSIDERED.

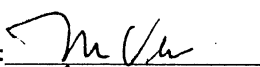
APPROVED BY: _____

DATE: _____

CITY OF EL PASO BID TABULATION

BID ITEM: TYPE 1, CLASS 1 AMBULANCES - REBID				BID # 2005-012	
BID DATE: NOVEMBER 3, 2004				DEPARTMENT: FIRE	
	RELIABLE EMERGENCY VEHICLES, INC. COMANCHE, TX	WESLACO FORD-MERCURY, INC./ TAYLOR MADE AMBULANCES NEWPORT, AR	WHEELED COACH INDUSTRIES WINTER PARK, FL		
PAYMENT TERMS:	NET PAYMENT WITHIN 10 DAYS <input checked="" type="checkbox"/> DUE TO A SUBSTANTIAL DISCOUNT INCLUDED WITHIN THE BASE BID PRICE IF PAYMENT IS NOT MADE BY DAY TEN AFTER DELIVERY TO THE CITY OF EL PASO 18% INTEREST WILL BE CHARGED FROM THE DAY OF DELIVERY TIL THE DAY PAYMENT IS MADE IN FULL.	1% - 10 DAYS	NONE STATED		
BIDDER'S PROMISED DELIVERY:	NONE STATED	NONE STATED	NONE STATED		
IF THE BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR THE REJECTION OF THE BID.					
BIDS SOLICITED: 43		BIDS RECEIVED: 7	BIDS LOCAL: 2	NO BID: 2	

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY: 
 DATE: 11/5/04

BEST VALUE PROCUREMENT
Modular Ambulances
BID NO. 2005-012

\$119,972.00	(1)	(2)	(3)	(4)	
	(max 70 points)	(max 10 points)	(max 10 points)	(max 10 points)	100 POINTS MAX
BIDDER NAME/BID AMOUNT	Cost	Local Employees	Availability of Service and Parts	Experience and Reputation of Manufacturer	TOTAL POINTS
F & F Supply \$119,972.00	70.00	1.00	6.00	10.00	87.00
First In, Inc. \$123,797.00	67.84	1.00	6.00	6.00	80.84

EVALUATION OF CRITERIA:

1) Cost (Lowest Bid / Vendor's Bid X 70) (70 Points)

2) Number of local employees in El Paso (10 Points)

Over 10 3 Points

5 - 10 2 Points

1 - 5 1 points

None - 0 points

3) Availability of Parts and Service (10 Points)

	F&F	First In.
Type I Ambulance	\$154,888.00	\$144,852.00
Minus Trade-in Value	(\$3,000.00)	(\$2,500.00)
Subtotal	\$151,888.00	\$142,352.00
Minus Value of all optional equipment	(\$33,488.00)	(\$28,236.00)
Base Value	\$118,400.00	\$114,116.00
Add Item 11 - Stair Pro	\$797.00	\$1,110.00
Add Item 13 - Suction	\$775.00	\$883.00
Total Cost with additional items	\$119,972.00	\$116,109.00
Add Option 1-2 - Microprocessor Electrical	No Charge	\$7,688.00
Total Cost	\$119,972.00	\$123,797.00

a. Authorized Service Facilities

Under 500 Miles 3 Points

500-1000 Miles 2 Points

1000-1500 Miles 1 Point

Over 1500 Miles - 0 Points

b. Factory Trained and Certified Technicians

10 - 15 Technicians - 3 Points

5 - 10 technicians - 2 points

Under 5 technicians - 1

No technicians - 0 points

c. Operating Hours of Parts and Service Department

Over 40 hours/week - 2 Point

Under 40 hours/week - 1 Point

None - 0

d. 24 Hour Web and Telephone Support

Yes -2 Points

No - 0 Points

4) Experience and Reputation of Manufacturer (10 Points)


Over 25 years 10 Points

21 - 25 Years 8 Points

16 - 20 Years 6 Points

10 - 15 Years 4 Points

Under 10 Years 2 Points

DATE: December 14, 2004
TO: Contract File
PREPARED BY: Monica Vera 
SUBJECT: Bid No. 2005-012 "Type I, Class 1 Ambulances – Rebid"

Formal bids were requested from companies in accordance with State of Texas bidding requirements. 7 bids were received on November 3, 2004.

Chapter 2301 of the Texas Occupations Code sets out the framework for the sale and distribution of new motor vehicles in the State of Texas. This body of law requires new motor vehicles to be sold by franchised and licensed motor vehicle dealers with physical locations in Texas. The licenses needed to correctly sell new buses in Texas, including by bid are as follows:

Franchised Dealer's License - Franchised Dealer is defined as the Texas dealer that is licensed to sell the line-make of vehicle offered

Manufacturer's/distributor's License - Manufacturer/Distributor is defined as the entity that manufactures or distributes the new vehicle to franchised dealers.

Representative's License - Representative is defined as the person or entity that acted as a representative for the manufacturer/distributor by promoting the distribution or (if the manufacturer/distributor employs or contracts with a person as a representative).

These requirements were outlined in this Invitation to Bid.

Of the 7 bids received, 4 did not meet the licensing requirements of Chapter 2301 as outlined in the attached letter from Molly Cost, Licensing Director for the Motor Vehicle Division of the Texas Department of Transportation and are deemed non-responsive.

The bids received from F&F Supply Company, Inc., First In. Inc, and Reliable Emergency Vehicles, Inc. are in compliance with Chapter 2301, however, Reliable Emergency Vehicles did not sign their bid and so it is therefore deemed non-responsive.

Of the 2 companies that are responsive, F&F Supply and First In, F&F provided the best value bid as well as the low bid.



Texas Department of Transportation

MOTOR VEHICLE DIVISION • LICENSING

P.O. Box 2293 • Austin, Texas 78768-2293 • (877) 366-8887 • (512) 416-4890

November 16, 2004

**VIA FACSIMILE @ (915) 541-4347
AND REGULAR MAIL**

Ms. Monica Vera, C.P.M.
Procurement Analyst
City of El Paso Purchasing Department
2 Civic Center Plaza, 7th Floor
El Paso, Texas 79901

Re: License questions

Dear Ms. Vera:

This office has received and reviewed your facsimile of November 15, 2004, requesting information about the sales of Type 1 ambulances in Texas. You ask whether certain entities have the proper licenses to submit bids for Type 1 ambulances to the City of El Paso. The answers are as follows:

Bidder	Manufacturer/Model
1. Casa Ford El Paso, Texas	J.R. Braun Northwest, Inc. North Star 167-1

Casa Ford is licensed as a Ford dealer with its licensed location in El Paso, Texas. We do not have a licensee in any category by the name of J.R. Braun Northwest, Inc. Since the manufacturer is not licensed, this bid does not appear to comply with Chapter 2301 of the Texas Occupations Code.

2. F&F Supply Company, Inc. Big Lake, Texas	Braun Type I Chief
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F&F is licensed as a Braun Type I and Type III ambulance and KME fire truck dealer, with its licensed location in Big Lake, Texas. Braun Industries, Inc. is a licensed manufacturer of Type I and III ambulances. This bid appears to comply with Chapter 2301 of the Texas

Ms. Monica Vera
November 16, 2004

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Occupations Code.

3. First In, Inc.
El Paso, Texas

Medtec
PD-168 Type I

First In is licensed as a Pierce fire truck and Medtec Type I, II, and III ambulance dealer, with its licensed location in El Paso, Texas. Medtec Ambulance Corporation is licensed as a manufacturer of Type I, II, and III ambulances. This bid appears to comply with Chapter 2301 of the Texas Occupations Code.

4. Freeway Ford
Houston, Texas

Frazer, Inc.
Type I

Freeway Ford is a licensed Ford dealer, with its licensed location in Houston, Texas. Frazer is a licensed converter.

Several years ago, the Motor Vehicle Division had discussions with Frazer regarding whether they needed to have a manufacturer or converter license. During those discussions, it was revealed that Frazer does not install all the equipment necessary to make the vehicle meet the definition of ambulance found in Chapter 2301 of the Texas Occupations Code. Specifically, Frazer represented that it does not install (a) equipment and supplies for emergency care of an injured or ill person at the location of the person or at the scene of an injury-producing incident as well as in transit; (b) two-way radio communication capability; or (c) equipment for light rescue or extrication procedures. It is our understanding that all Frazer does is install the ambulance body, without adding any of the equipment. They represented that the purchaser installs the equipment. Based upon these representations, it was determined that Frazer did not qualify for a manufacturer license, but was required to maintain a converter license.

As we have discussed, a licensed and franchised dealer for the underlying chassis line-make must sell converted vehicles. If the vehicle to be delivered to the City of El Paso by Freeway Ford, with an ambulance body installed by Frazer, does not contain the equipment described above, then this bid appears to comply with the requirements of Chapter 2301 of the Texas Occupations Code.

5. Reliable Emergency Vehicles, Inc.
Comanche, Texas

Marque
Custom Commando Type I

Reliable is a licensed Marque Type I, II, and III ambulance, HME chassis, and HME fire truck dealer, with its licensed location in Comanche, Texas. Marque, Inc. is a licensed manufacturer of Type I, II, and III ambulances. This bid appears to comply with Chapter 2301 of the Texas Occupations Code.

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6. Weslaco Ford-Mercury/Taylor Made Ambulances Taylor Made Ambulances
Newport, AR Type I

Weslaco Ford Mercury, LLP is a licensed dealer of Ford, Mercury, and Taylor Made Type III ambulances, with its licensed location in Weslaco, Texas. Bridgers Coaches, Inc. DBA Taylor Made Ambulances is a licensed manufacturer of Type I, II, and III ambulances. Since the bid appears to be a joint bid from the dealer and the manufacturer, and because Weslaco is not licensed to sell Taylor Made Type I ambulances, this bid does not appear to comply with Chapter 2301 of the Texas Occupations Code.

7. Wheeled Coach Industries Wheeled Coach
Winter Park, FL Type I

Wheeled Coach Industries, Inc. is a licensed manufacturer of Type I, II, and III ambulances. It appears that the manufacturer is attempting to sell its vehicles directly to retail purchasers; therefore, this bid does not comply with Chapter 2301 of the Texas Occupations Code.

If the vehicle in question meets the definition of ambulance found in Chapter 2301 of the Texas Occupations Code, then the entity that completes the building of the ambulance must have a manufacturer license. A converter license would only be required of this entity if they build other vehicles that meet the definition of conversion in Chapter 2301 of the Texas Occupations Code.

I hope this response adequately addresses your questions. Please do not hesitate to contact me at (512) 416-4817 if you have additional questions or need further clarification.

Sincerely,



Molly Cost
Licensing Director

A EMERGENCY AMBULANCE SALES,
PO BOX 920952
SUITE 402
HOUSTON, TX 77292-0952

MARION BODY WORKS, INC.
211 W. RAMSDRELL ST.
PO BOX 500
MARION, WI 54950-0500

NORTH CENTRAL AMBULANCE
18448 COUNTY ROAD 9
LESTER PRAIRIE, MN 55354

AMERICAN EMERGENCY VEHICLES
165 AMERICAN WAY
JEFFERSON, NC 28640

WHEELED COACH INDUSTRIES
AMBULANCE SALES & SVCS
PO BOX 635
MANSFIELD, TX 76063

F&F SUPPLY
1106 OHIO AVE.
BIG LAKE, TX 76932

AMERICAN LAFRANCE
2300 S. 13TH STREET
CLINTON, OK 73601-9529

OSHKOSH
PO BOX 2566
OSHKOSH, WI 54903-2566

THE PHOENIX GROUP
ATTN: TRENT WARD
407 W. FRANKLIN
WAXAHACHIE, TX 75165

ATTN: PETE JR.
PETE'S EQUIPMENT
1400 BROADWAY NE
ALBUQUERQUE, NM 87102

PROFESSIONAL AMBULANCE SALES &
SERVICE
1115A E MANSFIELD HWY.
KENNEDEALE, TX 76060

ATTN: DANNY R. HULSE
F & F SUPPLY COMPANY, INC.
17134 LENA LANE
FAYETTEVILLE, AR 72704

BRAUN NORTHWEST, INC.
PO BOX 1204
CHEHALIS, WA 98532

RESCUE SAFETY PRODUCTS
220 WEST PARKWAY
DENTON, TX 76201

SOUTHERN COACH INC.
1985 NW 57TH ST.
OCALA, FL 34475

DACO FIRE AND SAFETY
PO BOX 5024.
LUBBOCK, TX 79408

ROAD RESCUE, INC.
1133 RANKIN STREET
ST. PAUL, MN 55116

TAYLOR MADE AMBULANCES
3704 MEDALLION PLACE
NEWPORT, AR 72112

EMERGENCY ONE INC.
PO BOX 2710
OCALA, FL 34478

SAN ANTONIO AMBULANCE SALES,
INC.
14035 DUBLIN SQUARE
SAN ANTONIO, TX 78217

FIRST IN, INC.
6400 AIRPORT RD., SUITE H
EL PASO, TX 79925

FIRST IN, INC.
21442 N. CENTRAL AVE.
PHOENIX, AZ 85024

M&W FIRE APPARATUS
845 THIRD STREET
VINTON, VA 24179

ATTN: SEAN CAMPBELL
TRANSRIGHT INC.
P. O. BOX 338
MCDONOUGH, GA 30253

BRAUN INDUSTRIES INC
1170 PRODUCTION DR
VAN WERT, OHIO 45891
ATTN: MARK ZIMMERLY

WHEELED COACH
7613 CHURCH OAKL
SAN ANTONIO, TEXAS 78233

PROFESSIONAL AMBULANCE
8700 E FM 917
ALVARAO, TX 76009

AMERICAN LAFRANCE MEDIC MASTER
700 AERO LANE
SANFORD, FL 32771

FRAZER BILT
P.O BOX 741639
HOUSTON, TX 77274

NATIONAL EMERGENCY VEHICLES
ATTN: LINDA TOMLINSON
230 M. ORTMAN DRIVE
ORLANDO, FLORIDA 32803

no Bid

FRAZER AMBULANCE
PO BOX 5000
BELLAIRE, TX 77402

LONGHORN ENGINEERING
1014 OAK ST.
MCKINNEY, TX 75069

SMEAL
3318 BUTTERLIEGH
SAN ANTONIO, TX 78247

ATTN: GLENN PRATT
RELIABLE EMERGENCY VEHICLES INC.
303 INDUSTRIAL BLVD.
COMANCHE, TX 76442

ATTN: CHRIS CAINES
NATIONAL EMERGENCY VEHICLES
230 N. ORTMAN DRIVE
ORLANDO, FL 32805

MERILEE MACLAGGAN
CRESTLINE COACH LTD.
SASKATOON, SK, S7K 5Z1
CANADA

ATTN: BARRY RIGGS
F. & F. SUPPLY COMPANY
1106 OHIO AVE.
BIG LAKE, TX 76932

ATTN: KEVIN NOBLE
MEDTEC AMBULANCE CORPORATION
2429 LINCOLNWAY EAST
GOSHEN, IN 46526

ATTN: DEREK WRIGHT
JOHN WRIGHT ASSOC.
1133 W. MAIN
ARLINGTON, TX 76013

ATTN: TED PARSONS
AMERICAN LAFRANCE OF NEW MEXICO
12901 US HWY 66 WEST FRONTAGE RD
ALBUQUERQUE, NM 87121

CASA FORD
5815 MONTANA AVE.
EL PASO, TX 79925

WESTWAY FORD
ATTN: PERRY SMITH
2101 COUNTRY DELL DRIVE
GARLAND, TX 75040

PROFESSIONAL AMBULANCE,
1503 1/2 EAST CENTRAL
COMANCHE, TX 76442

No Bid